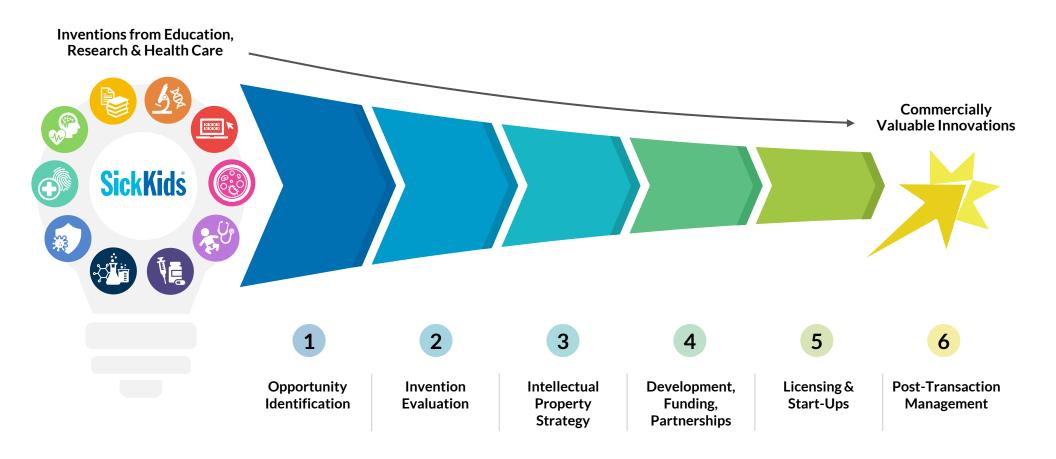
## SickKids Industry Partnerships & Commercialization

## **Innovation Pathway**



The Innovation Pathway outlines the shared responsibilities of the Industry Partnerships & Commercialization (IP&C) Office and Inventors in translating SickKids inventions into commercially valuable innovations.

## **Innovation Pathway**

	Stage	IP&C Responsibilities	Inventor Responsibilities
1	Opportunity Identification	<ul> <li>Educate Inventor on IP and commercialization</li> <li>Source high-potential opportunities through internal outreach</li> <li>Review invention disclosures and initiate consultations on value and protection</li> </ul>	<ul> <li>Recognize IP and submit invention disclosure through the <u>Inventor Portal</u></li> <li>Specify any collaborators or funding that contributed to the invention</li> <li>Obtain IP&amp;C guidance before any public disclosure</li> </ul>
2	Invention Evaluation	<ul> <li>Evaluate market need, competitive landscape, and investor interest to determine commercial potential</li> <li>Define IP types and appropriate strategies for protection</li> </ul>	Engage with IP&C to articulate unmet need, competitive advantages, and ongoing activity in the field
3	Intellectual Property (IP) Strategy	<ul> <li>Develop and manage comprehensive IP protection strategy</li> <li>Oversee IP filings with patent, copyright, and trademark offices</li> <li>Co-develop milestones and data generation plan with Inventor</li> </ul>	<ul> <li>Follow confidentiality requirements set by IP&amp;C</li> <li>Help draft IP applications and complete office actions as needed</li> <li>Disclose of any updates or changes in IP</li> <li>Support milestone and data generation planning</li> </ul>
4	Development, Funding, Partnerships	<ul> <li>Identify potential investors and funding opportunities</li> <li>Build partnerships to support development activities</li> <li>Monitor development progress</li> </ul>	<ul> <li>Prepare funding applications</li> <li>Contribute actively to partnership and strategy discussions</li> <li>Refine development plans and provide regular updates on development progress</li> </ul>
5	Licensing & Start-Ups	<ul> <li>Solicit interest from investors and potential licensees</li> <li>Identify and secure partners best positioned to bring the invention to market</li> <li>Negotiate terms for licensing agreements or start-up creation</li> </ul>	<ul> <li>Deliver on agreed milestones</li> <li>Co-develop pitches with both science and business elements</li> <li>Proactively inform of any external interest</li> <li>Disclose relationships to the <u>Relationship Management Committee</u></li> </ul>
6	Post-Transaction Management	<ul> <li>Ensure compliance with contracts, payments, reporting obligations, and income distribution</li> <li>Ensure ongoing IP prosecution to uphold SickKids' interests</li> </ul>	<ul> <li>Complete technology transfer activities and follow-up actions</li> <li>Report ongoing developments, modifications, or improvements to invention</li> <li>Report any changes to inventorship or revenue share</li> </ul>